

Appleton, D. & Co.

D. C. Gilman correspondence

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Appleton & Co
EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON & COMPANY.

PUBLISHERS,

72 FIFTH AVENUE,
NEW YORK.

(Dictated)

15th July 1898.

Dr. D. C. Gilman,

Northeast Harbor, Me.

Dear Sir:-

Permit us to ask your attention to the enclosed preliminary notice of a project largely of an educational character that has received much commendation from a number of educational people whom we have consulted, and which we believe will be of interest to you. You will notice from the list of authors already secured by the English house, which is to publish the Series conjointly with us, that many eminent names appear. The placing of two volumes on North America and South America respectively, are left to our selection. We should be much gratified if you would undertake the preparation of the volume on North America. If it should be too great a tax upon your time, in connection with your other duties, it is probable that we might secure some competent person to assist you if you will be willing to supervise the work. We should be very glad to hear from you, and would be still further gratified to learn that you will take the matter under favorable consideration.

The U. S. Commissioner, Mr. Harris, has recommended to us for the preparation of the book on South America, F. F. Hilder, Sec'y of the National Geographical Society. Do you know anything of his standing and his literary abilities? We wish to assure ourselves in advance that any engagements we make for this Series will lead to satisfactory results and give us a high grade of work.

Will you kindly let us hear from you as early as convenient, and oblige? The prospectus enclosed will give you a sufficient idea of the character of the work desired, but if further information is wanted on any point we shall be glad to furnish it.

(Encl.)

Very truly yours,

D. APPLETON & COMPANY,

By *H. E. Hayes*

Appleton & Co.

EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON & COMPANY,
PUBLISHERS,
72 FIFTH AVENUE,
NEW YORK.

19th July 1898.

Dr. D. C. Gilman,
North East Harbor,
Maine.

Dear Sir:-

Please accept our thanks for your prompt response to our letter of the 15th. We are gratified to note that you are willing to consider favorably our proposition, if the conditions are acceptable, and are pleased to furnish the desired information.

We reply to your inquiries in the order given:

1. No limit will be fixed as to the time when the MS will be required, but it is desired as early as practicable.

2. The question of an assistant to expedite the work was a suggestion on our part as a possible element in the case if found desirable. We had no one especially in view, but think it would be feasible. Perhaps you could determine this better than we if it came to an issue.

3. The compensation paid to the authors thus far secured, ranges from \$100. to \$200. We think \$1,000.00 should cover cost of MS for the book on North America. The volumes are not to be large, as you will see from the prospectus sent you, and the preparation of the book would probably not be a serious task after the data is at hand.

If you could begin the work any time before the close of the year it would be satisfactory to us, and any reasonable time would be allowed for its completion.

Very truly yours,

D. Appleton & Co.
W. H. Appleton

My dear Sir

N. E. Harbor

July 28. 1898

I have well considered the propositions contained in your recent letter, & cannot see my way to accepting them. I am too far from a personal interview, from books, and from help to survey the field, & I do not think that I should keep you any longer in uncertainty. You will doubtless readily find some one else ready & able to prepare the volume; but if you do not, & the matter is open in October, I would if desired reconsider it. But for the present, it seems best for me to make a definite & declining your exertion with a grateful appreciation of your cooperation in this, &

Yours truly,
C. S. S. S.

C Appleton & Co
EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON & COMPANY,
PUBLISHERS,
72 FIFTH AVENUE,
NEW YORK.

(Dictated)

30th July 1898.

Dr. D. G. Gilman,
North East Harbor
Maine.

Dear Sir:-

Your cordial letter of Thursday is received. While it is not as assuring as we should like it to be, we do not abandon the hope that you may yet see your way to take up this work for us.

The editors, as well as ourselves, are especially desirous that you should write the book and will not be satisfied to assign it elsewhere. There is no pressing hurry for it and you can arrange the work to suit your convenience. The books are to be 12mo size, and run from 450 to 500 pages, about 800 words to a page, so that the task is not a formidable one by any means.

Kindly take more time to reconsider and let us place you in the schedule for the book on North America when we make the public announcement of the Series, and greatly oblige,

Yours very truly,

D. Appleton & Company
Wm. H. Appleton
President

Appleton & Co

EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON & COMPANY,
PUBLISHERS,
72 FIFTH AVENUE,
NEW YORK.

D. Appleton

19th Sept. 1898.

Dr. D. C. Gilman,
Pres. Johns Hopkins Univ.,
Baltimore, Md.

Dear Sir:-

Reverting to our correspondence of a few weeks ago in regard to the geographical work, and your letter of the 28th of July, may we ask that you will grant a personal interview to the writer for further consideration of the matter? As we said in our last, there will be no time limit placed upon the work, and we sincerely hope that you can see your way to undertake it. If you will consent to look into the project a little further we are confident that you will be impressed with its importance and dignity and think it worthy of your attention.

Awaiting your pleasure and hoping for a favorable response, we beg to remain,

Very truly yours,

D. APPLETON & COMPANY,

By *H. E. Hayes*

May 3.11

1st Oct. 1898.

Br. D. C. Gilman,

Pres. Johns Hopkins University,

Baltimore, Md.

My dear Sir:-

Referring to the matter of compensation for the book discussed on Thursday, when I saw you, I have had a further talk to-day with Mr. Appleton regarding it. In consideration of the fact that the book is to be largely of an educational character, and our desire that it should be prepared by a competent person prominently identified with educational interests, we are willing to pay you an increased compensation for this work. As I said to you, the maximum amount paid for any of the volumes in the Series so far, is \$1,000, and we will pay you this amount outright, or \$500. for the English sales and 10% copyright on the wholesale price for all sales in this country; and, in addition to either proposition, we will pay you an extra \$250. for the services of an amanuensis. Also, if we have any material among our publications that would be serviceable to you in the preparation of the work, we shall be glad to furnish this without charge, and aid you in any other way that we can. I am quite sure that, after full consideration, you find the work worthy of your effort, and I trust that the extra compensation we offer will be entirely acceptable to you.

I intended to have some further talk with you regarding the volume on South America, thinking that perhaps you might suggest some suitable person to do this.

I called to see Senor Romero of the Mexican Legation, thinking

Baltimore, Oct. 6, 1898.

Dear Sir:-

I have well considered your note of October 1,
but I think that I had better not accept the proposal with which
I have been honored. I know nothing of the qualifications
of the gentleman named for the volume on South America.
I should ask at the Geological Survey what is known of him there.

Yours truly,
J. S. Gifford

(Dr. D. C. Gilman, No. 2.)

he might give us some information that would help us, but found that he was absent in Mexico and would not return until the latter part of this month. Dr. Harris recommended very favorably Col. Hilder, formerly Assistant Secretary of the National Geographical Society, now of the Smithsonian Institution. I saw him, and he is prepared to do the work if we desire. He has traveled over South America a good deal, and has contributed a good many articles for magazines, and has written several of the pamphlets issued by the Bureau of American Republics. I think he is competent to make a good book, and seems to stand well generally. If you know of a better man will you kindly give us his address? Perhaps you already know of Col. Hilder and are able to judge of his abilities better than we.

Yours very truly,

H. E. Hayes

EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON AND COMPANY,
PUBLISHERS,
72 FIFTH AVENUE,
NEW YORK.

7th Dec. 1898.

Dr. D. C. Gilman, Pres.,
Johns Hopkins University,
Baltimore, Md.

Dear Sir:-

Our English friends are pressing us to complete arrangements for the two American volumes in the new Geographical Series now in preparation. The first of the twelve volumes is to be issued soon after the first of the year and we desire to fill out the schedule before we make our announcement. Are you able to say, definitely, at the present time, that you can begin the preparation of the book on North America at an early date? If it seems doubtful whether you will be able to undertake it we will perhaps be compelled to look elsewhere. Should the matter hinge upon the terms of compensation referred to in our interview, namely: \$1,000, and an additional allowance of \$250. for clerical work, possibly this might be somewhat modified. This compensation, however, as already stated, is greater than allowed for other volumes by various authors. We feel, therefore, that the \$1250. should cover the expense of the book, but, as mentioned, we might consider some larger sum in order to meet your views if other conditions are favorable.

Very sincerely yours,

D. APPLETON & COMPANY,

By *H. E. Hayes*

*am
Dec 10
declined*

Appleton & Co

EDUCATION DEPARTMENT.

H. E. HAYES, MANAGER.

D. APPLETON & COMPANY,
PUBLISHERS,
72 FIFTH AVENUE,
NEW YORK.

*Ans
see 23*

22nd Dec. 1898.

Dr. D. C. Gilman,

Johns Hopkins Univ.,

Baltimore, Md.

Dear Sir:-

As time is getting to be somewhat of an important element in our preliminary preparations for the issue of the Geographical Series, we are constrained to make another inquiry to know if you feel disposed to undertake the preparation of the book on "North America" when your leisure will permit? We thought possibly that our letter of the 7th of December may have failed to reach you. If a little more time is required to enable you to come to a final decision, we prefer to wait in the hope that you may see your way to accept our proposition.

Thanking you for your courteous consideration of the matter heretofore, we beg to remain,

Very truly yours,

D. APPLETON & COMPANY.

By H. E. Hayes

^c
Sulman
Copied & sent

JOHNS HOPKINS UNIVERSITY,
BALTIMORE.

PRESIDENT'S OFFICE.

Dec. 23. 1898

My dear Sir

I received your note of
Dec. 7, & after considering
a few hours, replied to it
Dec 10. My answer was
addressed to the firm, &
if I am not mistaken
had the name of Mr Hayes
on the envelope. I ap.

preciate highly the confidence
indicated by your proposi-
-tion, & I have pleasant
recollections of former
relations with you; but
I feel compelled to de-
-cline your overtures in
respect to the ~~car~~ work
on the geography of North
America, for reasons
which it is hardly necessary

to state is writing; but which would, I am
confident, appear to you adequate,

I am, dear sir,

Yours very truly

D. C. Gilman

Messrs D. Appleton & Co.

h. d.
Mackinder
Private. From H.J. Mackinder, Oxford, England.

Geographical Series (Heinemann).

The following is a list of topics to be dealt with in connection with Britain. It is obvious that other regions, less compact or less civilised, will lend themselves to treatment only generally and not precisely on the same lines.

1. Position. — Considered from the point of view of accessibility or isolation rather than from that of latitude and longitude. Relation to surrounding physical features and human communities.
2. Outline of Surrounding Seas. Roads of approach by straits and chains of islands, arms of sea or navigable rivers.
3. Form of Surrounding Sea-bed. Correlation of visible with half-drowned features, e.g., of plain, with neighbouring shallow sea; of mountain range promontory, chain of islands and line of shoal. Continental or oceanic character of islands.
4. The Tides. Rapid movement over the abyss, and slow movement across the shallows. Meeting of tides round islands.
5. Land Relief. Descriptive, with the aid of maps.
6. Land Structure, or Evolution. Described with the aid of simple maps, and solely with the object of explaining the great contrasts of land-relief and features of economic importance, e.g., coal-basins. Geological formations grouped together where unimportant from this point of view, e.g., (a) older than coal-measures, (b) coal-measures, (c) younger than coal-

(2).

measures. The maps can be arranged to show where the formations crop out, and where they are covered by later formations. Cross-sections will be given.

7. River Systems. Especially the lie of the chief water-partings. The details of physical topography made rational on the idea that the rivers are usually older than the hills,. Former connections of river-channels now severed.
8. Climate. The wind systems, with their seasonal variations. Extreme or equable climate correlated with winds and sea currents. Rain-fall correlated with prevalent winds and position of mountains. General climatic provinces as influencing forms of civilisation. Probable pre-historic distribution of vegetation, i.e., vegetation as it would be without cultivation.
9. Entry of the Peoples. --Anthropogeography--genetic or historical, as opposed to economic or direct relation of Man to environment. (a) Distribution of languages; (b) distribution of long and broad heads, dark and light hair, &c; (c) distribution of place-names; (d) political divisions as evidence of mode of settlement &c.
10. Economic Relation of Man to Topography. (a) Agriculture-- distribution of herds, crops and agricultural markets; (b) sources of "power", i.e., wind, water, coal,-- resulting industrial provinces, as determined by water-falls, coal-fields, &c.
11. Lines of Communication and Centres of Activity.

(3).

A Succession of Chapters dealing with the different natural districts of the region, treated primarily from the point of view of communications and settlements, but correlating physical features and characteristics already treated in earlier part of book. The key idea might be the economic machinery working on physical bearings, or the economic physiology as determined by the physical anatomy, i.e., causation should be constantly inter-woven with description. The Metropolis might form the topic of the first or last of this group of chapters.

12. Strategical Geography. The physical and economic facts re-considered from the point of view that opportunities for attack and defence are constant in their action, even intime of peace, and are among the factors which condition permanently political organisations.
13. The region under discussion re-considered as a part of the world at large, i.e., given modern telegraphs, railways, &c, each great centre— London, Paris, Berlin, New York— is appreciably affected by distant conditions and changes, and must, therefore, be thought of as a part of the world organism, i.e., of organised humanity. Here would be proper large ideas as to commercial and political relations.

The above is a skeleton based on the consideration of one of the twelve regions into which the world is divided for the purpose of our series. It is essential that the skeleton should not be too obvious, and that the books should be readable as well as marked by grasp and perspective.

(4).

They must appeal equally to the imagination and the reason, and not too much to the memory. Statistics should be few, in round numbers, and graphically expressed where possible.

The maps will be numerous. They will be drawn and printed in colour by Mr. J.G.Bartholomew, who has abundant data on most subjects,. Each map ~~XX~~ will be simple and will aim at the expression of some one dominant idea, which should be indicated by the author. There will also be diagrams in the text, so that most of the larger ideas should be twice expressed, verbally and graphically.

Mackinder, H. F.
MESSRS. D. APPLETON & COMPANY have pleasure in calling attention to this preliminary announcement of a new scheme of Geographical Books to be edited by Mr. H. F. Mackinder.

These volumes will form
A NEW GEOGRAPHICAL SERIES

Treated upon the basis indicated in the following note by Mr. Mackinder.

"It is proposed to issue a series of twelve small volumes, each descriptive of a great natural region, the whole to give a complete account of the world, more especially as the field of human activity.

The series is intended for reading rather than for reference, and will stand far away, on the one hand, from the monumental work of Reclus, and on the other, from the ordinary text-book, gazetteer and compendium.

In their presentation of the facts, the authors will study above all things perspective, and will seek to convey right proportions rather than statistical accuracy. Facts will not be presented merely as facts, but always in their causal or graphic relations. Thus, each volume will give a succession of vivid ideas, to be grasped pictorially and to remain in the memory. The reader will be led to visualize a great relief-model in colour, with its seas and its lands, its uplands and its lowlands, its rivers and their valleys, its forests and deserts, and its seasonal changes. Above all, he will think of it as the stage of human action, and will realize the relations of man--and especially of his economic and political organizations--to the grand features of physical geography.

Each book may consist of three parts: an introduction dealing with the region as a whole: descriptions of the several sub-regions (natural rather than political, where the latter are arbitrary): and a conclusion re-setting the whole in the light gained from the study of relative detail.

Such a series should appeal to teachers, and to the more intelligent of newspaper readers, tourists, and merchants. The teacher would find suggestions for salient points in his teaching: the newspaper reader would learn the persistent factors which condition passing events: the tourist would grasp the real working of a community visited, and not merely its curiosities and antiquities: and the merchant would realise the varied circumstances of his markets.

Each volume will contain maps and pictures, to illustrate the text, and not merely to decorate it.

Where possible, the books will be written from the point of view of the region described, and every effort will be made to avoid bias, patriotic or other."

1. Britain and the Atlantic, by Maokinder.
2. Scandinavia and Artic, by Sir C. Markham.
3. The Romance Countries and Barbary, by Reclus
4. Central Europe, by Prof. Partsch of Breslan.
5. Africa, by Dr. Scott Keltie.
6. The Levant Countries and Persia, by Hogarth of Oxford and Athens.
7. Russia, by Prince Krapotkin.
8. India, by Sir Hungerford Holdich.
9. Australasia and Antartica, by Dr. H. C. Forbes.
10. ~~China, by Country of "The Times"~~

Far East - Archibald Little

11 *N. Amer.*

12 *S. Amer.*